



Executive Director
Jeffrey Wright
jwright@latinintel.com
+1 (305) 921-9109

Director of Customs Research
Fernanda Padilla
fpadilla@latinintel.com
+52 (55) 5212-1021

Customer Service
contact@latinintel.com
+1 (305) 921-9109
+1 (305) 675-2686 Fax

LATININTEL TRADE CONSULTING

TARGET: UNDERGARMENTS, SILK PANTIES

PRODUCT ORIGIN: INDONESIA

Prepared for:

Ricky Bambang
Sarongs R Us
Jalan Raya Gelam 40, Candi-Sidoarjo
East Java, Indonesia

Service level:

- ☒ **SNAPSHOT** – Tariff schedule, taxes & duties, recent import data, list of main importers
- ☐ **MARKET** – All of the above, plus pricing information where available and general market info, any special import restrictions/regulations, and any special import documents
- ☐ **INTERNATIONAL** – All of the above, plus a detailed translation of the Mexican NOMs*.
*Official Mexican technical standards

∞ **TARIFF SCHEDULE** ∞

61	ARTICLES OF APPAREL AND CLOTHING, KNITTED OR CROCHETED
6108	Women's or girl's slips, petticoats, briefs, panties, nightdresses, pajamas, negligees, bathrobes, dressing gowns and similar articles, knitted or crocheted
610829	Briefs and panties of other textile materials
61082901	Other textile materials

∞ **APPLICABLE DUTIES** ∞

Country of origin	Indonesia	
Duties:	35%	
Primary Competitors		
China		
Duties:	35%	
Antidumping tariff:	533%	
USA		
Duties:	Exempt	
Standard tariff (countries w/o Free Trade Agreement):		35%

∞ **ADDITIONAL TARIFF INFORMATION** ∞

	<u>RATE</u>	<u>NOTES</u>
IGI – General Import Tax (applicable duties)	35%	
IGE – General Export Tax	n/a	
IVA – Value-Added Tax (VAT)	15%	10% in border zone
IEPS – Excise Tax on Products and Services	n/a	
ISAN – New Vehicle Tax	n/a	
IVA Exceptions	n/a	
Unit of measurement:	1 garment	

~ **IMPORTS / Annual** ~

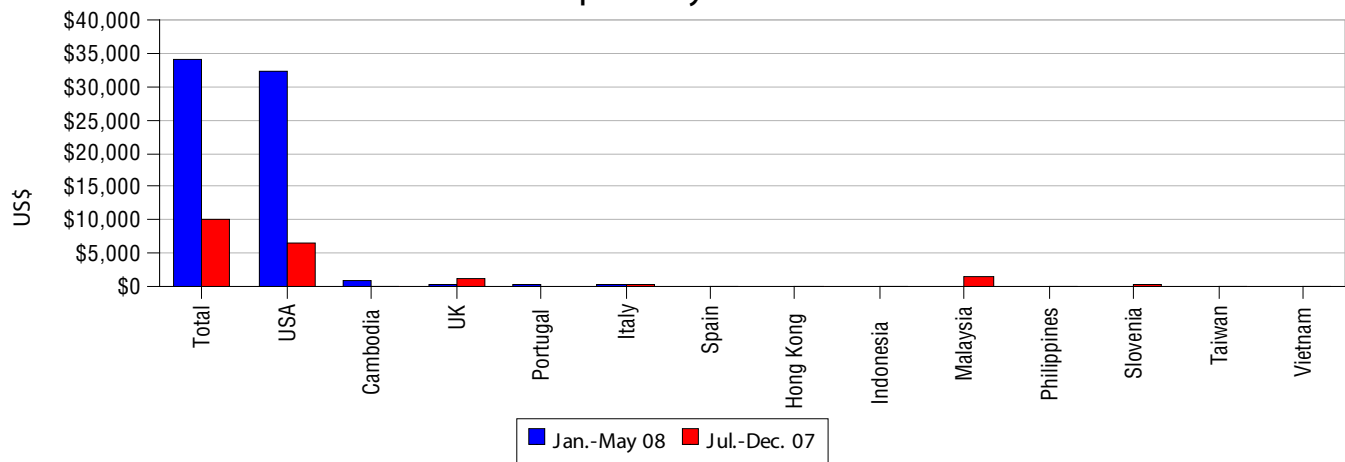
	Jan.-May 08	Jan.-May 08	Jul.-Dec. 07	Jul.-Dec. 07
	US\$	Garments	US\$	Garments
Total	\$34,298	26,370	\$10,075	6,746
USA	\$32,413	26,162	\$6,620	5,227
Cambodia	\$1,018	69	\$10	12
UK	\$419	11	\$1,322	6
Portugal	\$294	112	\$0	0
Italy	\$154	16	\$191	10
Spain	\$0	0	\$6	2
Hong Kong	\$0	0	\$21	7
Indonesia	\$0	0	\$44	48
Malaysia	\$0	0	\$1,353	1,211
Philippines	\$0	0	\$90	96
Slovenia	\$0	0	\$305	12
Taiwan	\$0	0	\$83	79
Vietnam	\$0	0	\$30	36

~ **IMPORTS / 2008 / Monthly** ~

VALUE (US\$)	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total
Total	\$0.0	\$4.5	\$7.7	\$7.7	\$14.4	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$34.3
USA	\$0.0	\$3.5	\$7.3	\$7.2	\$14.4	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$32.4
Cambodia	\$0.0	\$0.9	\$0.1	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$1.0
UK	\$0.0	\$0.0	\$0.0	\$0.4	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.4
Portugal	\$0.0	\$0.0	\$0.3	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.3
Italy	\$0.0	\$0.0	\$0.1	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.2

VOL. (Thou.)	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total
Total	0.0	3.0	5.8	6.1	11.4	n/a	n/a	n/a	n/a	n/a	n/a	n/a	26.4
USA	0.0	3.0	5.7	6.1	11.4	n/a	n/a	n/a	n/a	n/a	n/a	n/a	26.2
Portugal	0.0	0.0	0.1	0.0	0.0	n/a	n/a	n/a	n/a	n/a	n/a	n/a	0.1
Cambodia	0.0	0.1	0.0	0.0	0.0	n/a	n/a	n/a	n/a	n/a	n/a	n/a	0.1
Italy	0.0	0.0	0.0	0.0	0.0	n/a	n/a	n/a	n/a	n/a	n/a	n/a	0.0
UK	0.0	0.0	0.0	0.0	0.0	n/a	n/a	n/a	n/a	n/a	n/a	n/a	0.0

Imports By Value

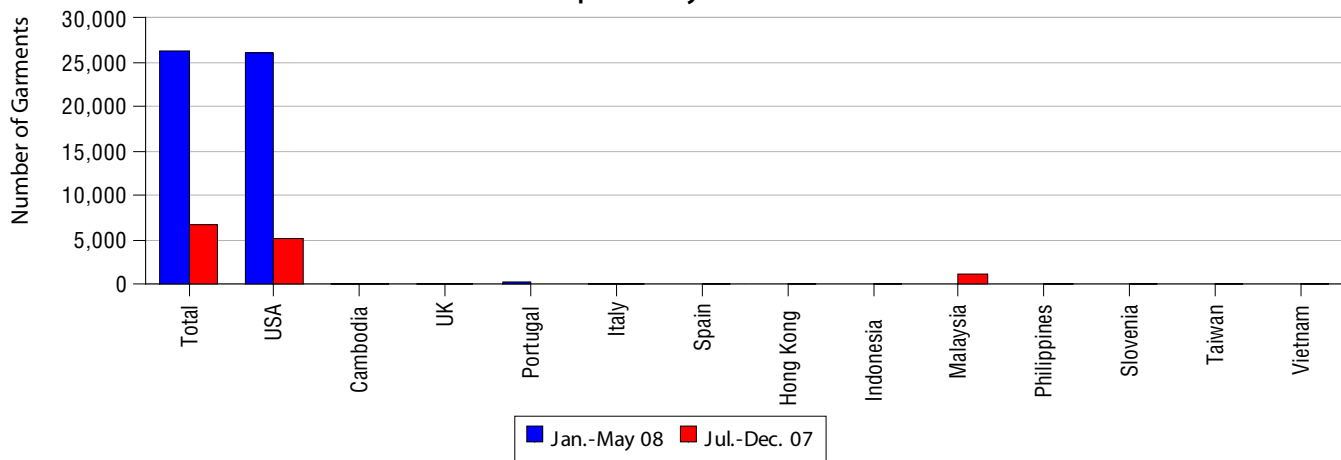


~ IMPORTS / 2007 / Monthly ~

US\$Thou.	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total
Total	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$1.2	\$0.9	\$6.1	\$0.3	\$1.5	\$0.0	\$10.1
USA	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.5	\$0.0	\$6.1	\$0.0	\$0.0	\$0.0	\$6.6
Malaysia	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.7	\$0.6	\$0.0	\$0.0	\$0.0	\$0.0	\$1.4
UK	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.2	\$1.2	\$0.0	\$1.3
Slovenia	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.3	\$0.0	\$0.3
Italy	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.2	\$0.0	\$0.0	\$0.2
Philippines	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.1	\$0.0	\$0.0	\$0.0	\$0.0	\$0.1
Taiwan	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.1	\$0.0	\$0.0	\$0.0	\$0.0	\$0.1
Indonesia	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Vietnam	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Hong Kong	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Cambodia	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Spain	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0

VOL. (Articles)	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total
Total	0.0	0.0	0.0	0.0	0.0	0.0	1.1	0.8	4.8	0.0	0.0	0.0	6.7
USA	0.0	0.0	0.0	0.0	0.0	0.0	0.5	0.0	4.8	0.0	0.0	0.0	5.2
Malaysia	0.0	0.0	0.0	0.0	0.0	0.0	0.6	0.6	0.0	0.0	0.0	0.0	1.2
Philippines	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.1
Taiwan	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1
Indonesia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Vietnam	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Slovenia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cambodia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Italy	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Hong Kong	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
UK	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Spain	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0

Imports By Volume



~ FOOTNOTES ~

All monthly import figures, both value and volume, have been reduced by a factor of 1,000 for clarity and format purposes. The import figures are collected from the **Economy Ministry** and are preliminary, subject to future revision. Longer historical import data may be available for an additional research fee. Unit measures are in number of clothing articles.

Principal Importers

NOTE: The companies listed below represent 80 percent of the trade in this tariff schedule. See the last page of this document for a glossary of corporate forms.

610829

Women or girl's briefs and panties of other materials

CHARMEX DE BAJA CALIFORNIA, S.A. DE C.V.

Related Industries

610822

Women or girl's briefs and panties of artificial or synthetic textile materials

ALSESECA, TEXTIL, S.A. DE C.V.
ATCO INTERNACIONAL SA DE CV
AVI DE MEXICO SA DE CV
AVON COSMETICS MANUFACTURING S. DE R.L. DE C.V.
AVON COSMETICS, S. DE R.L. DE C.V.
BALMEX, S. DE R. L. DE C. V.
BERLEI SA DE CV
BERSHKA MEXICO, S.A. DE C.V.
C&A MEXICO, S. DE R.L.
C&A MODAS S DE RL
CALTEMEX, S.A. DE C.V.
CMR MEXICO, S. DE R.L. DE C.V.
COMERCIALIZADORA GARCIA LOPEZ S. DE R.L DE C.V
COMERCIALIZADORA HICARSU, S.A. DE C.V.
COMERCIALIZADORA MEXICO AMERICANA, S. DE R.L. DE C.V.
CONFECCIONES LAGOS, S.A. DE C.V.
CONTRERAS CASTRO JOSE ANTONIO
CREACIONES TEXTILES DE MERIDA, S.A. DE C.V.
CHEMISLETTE, S.A. DE C.V.
DANIELA SANDOVAL BLANCO
DE RAFFAELLO, S.A. DE C.V.
DELEITES DE MEXICO S.A. DE C.V.
DILAVI SA DE CV
DISTRIBUIDORA INTERNACIONAL ADORABLE S.A. DE C.V.
DISTRIBUIDORA INTERNACIONAL LINGERIE DE MEXICO, S.A. DE C.V.
DISTRIBUIDORA LIVERPOOL S.A. DE C.V.
DISTRICOMEX, S.A DE C.V.
DORIAN'S TIJUANA, S.A. DE C.V.
EL PALACIO DE HIERRO S.A. DE C.V.
FABRICAS DE CALZADO ANDREA, S.A. DE C.V.
FANTASY LINGERIE DE MEXICO S.A DE C.V.
FINE TEX, S.A. DE C.V.
GRUPO CARZION SA DE CV
GRUPO COMARG SA DE CV
GRUPO ROSICA SA DE CV
HOP LUN MEXICO SA DE CV
HOPKINS CAMARGO CELIA
HOUSE OF FULLER, S. DE R.L. DE C.V.
IMPORT TEAM S.A. DE C.V.
IMPORTADORA ALA-MANA, S.A. DE C.V.

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AMERICAS



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AMERICAS



NEWS

IMPORTADORA NUEVA ERA S DE RL DE CV
IMPORTADORA SOLMAR, S.A. DE C.V.
IMPORTCLASS S.A. DE C.V.
INDUSTRIAS GOLDEN SA DE CV
INTERCOM LICENSING S.A. DE C.V.
INVERSIONES E INMUEBLES CONTROL S.A. DE C.V.
JEANADE S.A. DE C.V.
KARLTON CORPORATION, S.A. DE C.V.
LAPIDUS DE MEXICO, S.A. DE C.V.
M G D COMERCIAL SA DE CV
MAREL DE MEXICO SA DE CV
MATEMEXICO, S. A. DE C.V.
MIEL INTERNACIONAL, S.A. DE C.V.
NEBRASKA,SPORT S.A. DE C.V.
OYSHO MEXICO, S.A. DE C.V.
PETTACCI INTERNACIONAL, S.A. DE C.V.
POR DISTINCION S.A. DE C.V.
PRIMA FREE TRADE CANCUN, S.A. DE C.V.
PRODUCE MEXICO, S.A. DE C.V.
RAKLYN DE MEXICO, S.A. DE C.V.
REY MEX BRA, S.A. DE C.V.
SARA LEE MODA FEMENINA, S.A. DE C.V.
SEARS ROEBUCK DE MEXICO, S.A. DE C.V.
SERVICIOS COMERCIALES CONTROL, S.A. DE C.V.
SONATA S.A. DE C.V.
STILE GIOVANE, S.A. DE C.V.
SUBURBIA S. DE R.L. DE C.V.
TANIA INTERNACIONAL, S.A. DE C.V.
TEYCON S.A. DE C.V.
TIENDAS CHEDRAUI, S.A. DE C.V.
VANDIOR S.A. DE C.V.
VEL FORM DE MEXICO, S.A. DE C.V.
VITAR, S.A. DE C.V.
WARNERS DE MEXICO, S.A. DE C.V.
ZARA MEXICO S.A. DE C.V.

610821

Women or girl's briefs and panties of cotton

AMANJOE, S.A. DE C.V.
AVON COSMETICS MANUFACTURING S. DE R.L. DE C.V.

AVON COSMETICS, S. DE R.L. DE C.V.
BERSHKA MEXICO, S.A. DE C.V.
C&A MEXICO, S. DE R.L.
C&A MODAS S DE RL
COMERCIALIZADORA ASTURIANA, S.A. DE C.V.
COMERCIALIZADORA HICARSU, S.A. DE C.V.
COMERCIALIZADORA MEXICO AMERICANA, S. DE R.L. DE C.V.
CORPORACION CONTROL, S.A. DE C.V.
COSTCO DE MEXICO S.A. DE C.V.
COSTURAS DE CALIDAD, S.A. DE C.V.
CHEMISLETTE, S.A. DE C.V.
DIMSA DIAMANTE TEXTILES, S.A. DE C.V.
DISTRIBUIDORA COMERSA, S.A. DE C.V.
DISTRIBUIDORA FRUIT OF THE LOOM S.A. DE C.V.
DISTRIBUIDORA LIVERPOOL S.A. DE C.V.
DORIAN'S TIJUANA, S.A. DE C.V.
EL PALACIO DE HIERRO S.A. DE C.V.
GRUPO CARZION SA DE CV
GRUPO COMARG SA DE CV
GRUPO CON IMAGINACION SA DE CV
GRUPO ROSICA SA DE CV
HOUSE OF FULLER, S. DE R.L. DE C.V.
IMPORTADORA NUEVA ERA S DE RL DE CV
IMPORTADORA PRIMEX S.A. DE C.V.
IMPORTCLASS S.A. DE C.V.
M G D COMERCIAL SA DE CV
MEXBRISA SA DE CV
OYSHO MEXICO, S.A. DE C.V.
POR DISTINCION S.A. DE C.V.
SARA LEE MODA FEMENINA, S.A. DE C.V.
SERVICIOS COMERCIALES CONTROL, S.A. DE C.V.
SONATA S.A. DE C.V.
TANIA INTERNACIONAL, S.A. DE C.V.
TEYCON S.A. DE C.V.
TIENDAS CHEDRAUI, S.A. DE C.V.
VANDIOR S.A. DE C.V.
WARNERS DE MEXICO, S.A. DE C.V.
ZARA MEXICO S.A. DE C.V.

AMERICAS



NEWS

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CONVERSION TABLE

Given Unit	Multiplier	Converted Unit	Given Unit	Multiplier	Converted Unit
LENGTH			LENGTH		
in	inches 25.4	millimeters mm	mm	millimeters 0.039	inches in
ft	feet 0.305	meters m	m	meters 3.28	feet ft
yd	yards 0.914	meters m	m	meters 1.09	yards yd
mi	miles 1.61	kilometers km	km	kilometers 0.621	miles mi
AREA			AREA		
in ²	sq. inches 645.2	sq. millimeters mm ²	mm ²	millimeters 0.0016	sq. inches in ²
ft ²	sq. feet 0.093	sq. meters m ²	m ²	sq. meters 10.764	sq. feet ft ²
yd ²	sq. yard 0.836	sq. meters m ²	m ²	sq. meters 1.195	sq. yards yd ²
ac	acres 0.405	hectares ha	ha	hectares 2.47	acres ac
mi ²	sq. miles 2.59	sq. kilometers km ²	km ²	sq. kilometers 0.386	sq. miles mi ²
VOLUME			VOLUME		
fl oz	fluid ounces 29.57	milliliters mL	mL	milliliters 0.034	fluid ounces fl oz
gal	gallons 3.785	liters L	L	liters 0.264	gallons gal
ft ³	cubic feet 0.028	cubic meters m ³	m ³	cubic meters 35.314	cubic feet ft ³
yd ³	cubic yards 0.765	cubic meters m ³	m ³	cubic meters 1.307	cubic yards yd ³
MASS			MASS		
oz	ounces 28.35	grams g	g	grams 0.035	ounces oz
lb	pounds 0.454	kilograms kg	kg	kilograms 2.202	pounds lb
T	short tons (2000 lb) 0.907	Mg (or "t")	Mg (or "t")	megagrams (or "metric ton") 1.103	short tons (2000 lb) T
TEMPERATURE			TEMPERATURE		
°F	Fahrenheit (F-32) x 5 / 9	°C	°C	Celsius 1.8C + 32	Fahrenheit °F
or	(F-32) / 1.8	Celsius °C			
ILLUMINATION			ILLUMINATION		
fc	foot-candles 10.76	lux lx	lx	lux 0.0929	foot-candles fc
fl	foot-Lamberts 3.426	candela/m ² cd/m ²	cd/m ²	candela/m ² 0.2919	foot-Lamberts fl
FORCE and PRESSURE or STRESS			FORCE and PRESSURE or STRESS		
lbf	poundforce 4.45	newtons N	N	newtons 0.225	poundforce lbf
lbf/in ²	poundforce/sq. in. 6.89	kilopascals kPa	kPa	poundforce/sq. in. 0.145	lbf/in ²

Source: <http://www.sciencemadesimple.com>

CORPORATE GLOSSARY

- S.A. – Sociedad Anónima – Corporation
- S.A. de C.V. – Sociedad Anónima de Capital Variable – Variable Capital Corporation
- S.A.B. – Sociedad Anónima Bursátil – Limited Liability Corporation, Publicly Traded
- S.A.P.I. – Sociedad Anónima Promotora de Inversión – LLC that promotes private equity
- S.A.P.I.B. – Sociedad Anónima Promotora de Inversión Bursátil or – Publicly traded S.A.P.I.
- S. de R.L. – Sociedad de Responsabilidad Limitada – Limited Liability Partnership
- S. de R.L. de C.V. – Sociedad de Responsabilidad Limitada de Capital Variable – Variable Capital LLP
- S. en N.C. – Sociedades de Nombre Colectivo – General Partnership
- S. en N.C. de C.V. – Sociedad de Nombre Colectivo de Capital Variable – Variable Capital General Partnership
- S. en C.S. – Sociedad en Comandita Simple – Limited Partnership
- S. en C. por A. – Sociedad en Comandita por Acciones – Limited Partnership with Shares

A maximum amount of capital stock for an S.A. is fixed and specified in its charter and bylaws and any subsequent increase or decrease to such fixed capital requires amending the referred incorporation documents. Conversely, the charter and bylaws of a S.A. de C.V. sets the minimum fixed portion of its capital stock and the variable portion of such capital may remain open. In this scenario, the variable portion of its capital stock may be unlimited and may be increased or decreased without amending the incorporation documents as in the case of the S.A.

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