



LATINTEL TRADE CONSULTING

TARGET: **POLY(ETHYLENE TEREPHTHALATE)**

PRODUCT ORIGIN: **TAIWAN**

Prepared for:

Bay Jing
Plastics Plastics
No 37 Ji-Hu Road Nei-Hu District
Taipei Taiwan

Service level:

- SNAPSHOT** – Tariff schedule, taxes & duties, recent import data, list of main importers
- MARKET** – All of the above, plus pricing information where available and general market info, any special import restrictions/regulations, and any special import documents
- INTERNATIONAL** – All of the above, plus a detailed translation of the Mexican NOMs*.
*Official Mexican technical standards

~ **TARIFF SCHEDULE** ~

<u>39</u>	PLASTICS AND ARTICLES THEREOF
<u>3907</u>	Polyacetals, other polyethers and epoxide resins, in primary forms; polycarbonates, alkyd resins, polyallylesters and other polyesters, in primary forms
<u>390760</u>	Poly(ethylene) terephthalate
<u>39076001</u>	Poly(ethylene terephthalate) resins soluble in cloro methylene chloride

~ **APPLICABLE DUTIES** ~

<u>Country of origin</u>	Taiwan
Duties:	7%
 <u>Primary Competitors</u>	
USA	
Duties:	Exempt
Korea	
Duties:	Exempt
Standard tariff (countries w/o Free Trade Agreement):	7%

~ **ADDITIONAL TARIFF INFORMATION** ~

	<u>RATE</u>	<u>NOTES</u>
IGI – General Import Tax	7%	(Charged at tariff rate listed above)
General Export Tax	n/a	
IVA – Value-Added Tax (VAT)	15%	10% in border zone
IEPS – Excise Tax on Products and Services	n/a	
ISAN – New Vehicle Tax	n/a	
IVA Exceptions	n/a	
Unit of measurement:	KG	

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~ **IMPORTS / Annual** ~

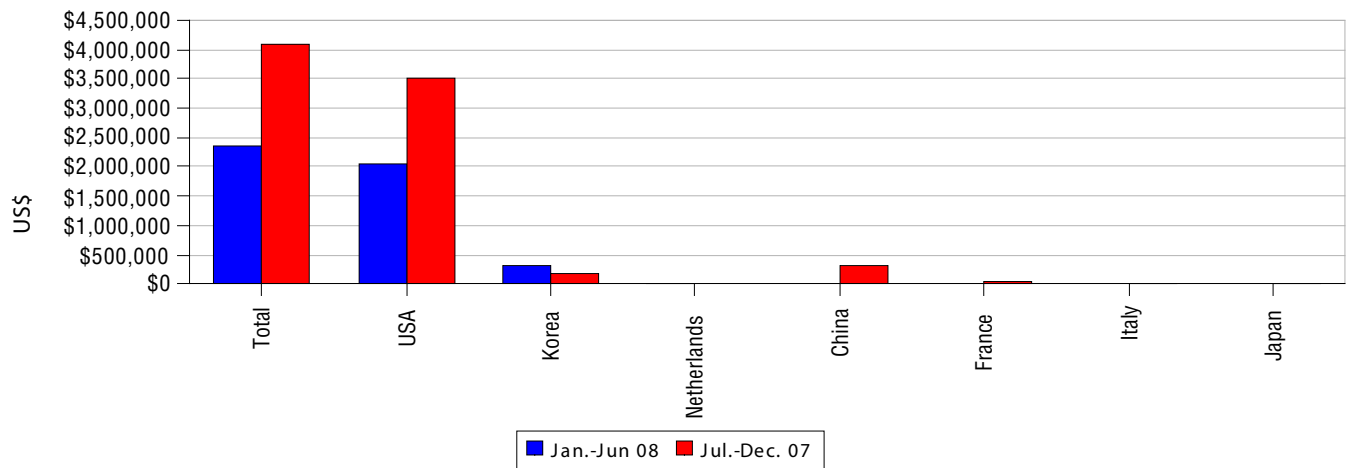
	Jan.-Jun 08 US\$	Jan.-Jun 08 KG	Jul.-Dec. 07 US\$	Jul.-Dec. 07 KG
Total	2,361,016	1,036,662	4,084,752	2,294,845
USA	2,056,663	851,637	3,515,669	1,801,050
Korea	304,253	185,000	167,090	109,250
Netherlands	100	24	0	0
China	0	0	329,805	336,000
France	0	0	44,213	45,545
Italy	0	0	20,481	2,000
Japan	0	0	7,494	1,000

~ **IMPORTS / 2008 / Monthly** ~

US\$thou.	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total
Total	\$384.2	\$246.4	\$330.6	\$520.8	\$328.6	\$550.4	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$2,361.0
Korea	\$71.5	\$32.1	\$0.0	\$167.7	\$0.0	\$33.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$304.3
USA	\$312.7	\$214.2	\$330.6	\$353.1	\$328.6	\$517.5	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$2,056.7
Netherlands	\$0.0	\$0.1	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.1

KG Thou.	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total
Total	188.2	106.3	134.3	239.8	127.6	240.4	0.0	0.0	0.0	0.0	0.0	0.0	1036.7
Korea	38.0	21.0	0.0	105.0	0.0	21.0	0.0	0.0	0.0	0.0	0.0	0.0	185.0
USA	150.2	85.3	134.3	134.8	127.6	219.4	0.0	0.0	0.0	0.0	0.0	0.0	851.6
Netherlands	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0

Imports By Value

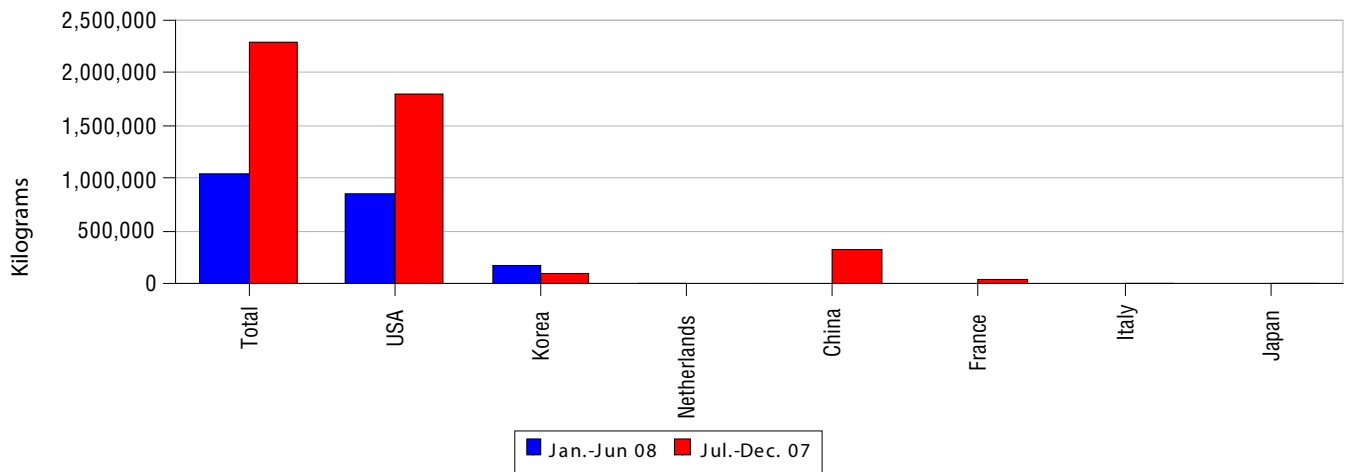


~ IMPORTS / 2007 / Monthly ~

US\$Thou.	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total
Total	\$0	\$0	\$0	\$0	\$0	\$0	\$1,670	\$899	\$297	\$304	\$288	\$626	\$4,085
USA	\$0	\$0	\$0	\$0	\$0	\$0	\$1,289	\$869	\$297	\$268	\$242	\$551	\$3,516
France	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$44	\$44
Korea	\$0	\$0	\$0	\$0	\$0	\$0	\$31	\$31	\$0	\$37	\$38	\$31	\$167
China	\$0	\$0	\$0	\$0	\$0	\$0	\$330	\$0	\$0	\$0	\$0	\$0	\$330
Italy	\$0	\$0	\$0	\$0	\$0	\$0	\$20	\$0	\$0	\$0	\$0	\$0	\$20
Japan	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$7	\$0	\$7

KG Thou.	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total
Total	0	0	0	0	0	0	1,106	511	114	117	107	340	2,295
USA	0	0	0	0	0	0	747	490	114	95	83	273	1,801
France	0	0	0	0	0	0	0	0	0	0	0	46	46
Korea	0	0	0	0	0	0	21	21	0	23	24	21	109
China	0	0	0	0	0	0	336	0	0	0	0	0	336
Italy	0	0	0	0	0	0	2	0	0	0	0	0	2
Japan	0	0	0	0	0	0	0	0	0	0	1	0	1

Imports By Volume



~ FOOTNOTES ~

All monthly import figures, both value and volume, have been reduced by a factor of 1,000 for clarity and format purposes. The import figures are collected from the **Economy Ministry** and are preliminary, subject to future revision. Longer historical import data may be available for an additional research fee. Unit measures are in number of clothing articles.

Principal Importers

NOTE: The companies listed below represent 80 percent of the trade in this tariff schedule. See the last page of this document for a glossary of corporate forms.

AJEMEX, S.A. DE C.V.
ALEN DEL CENTRO, S.A. DE C.V.
ALEN DEL NORTE, S.A. DE C.V.
ALEN DEL OCCIDENTE S.A. DE C.V.
ALEN DEL SURESTE, S.A. DE C.V.
AMCOR PET PACKAGING DE MEXICO, S.A. DE C.V.
ANODIZADOS TECNICOS Y DECORATIVOS ATYD SA DE CV
ARTEVA SPECIALTIES S. DE R.L. DE C.V.
BAMBERGER POLYMERS DE MEXICO, S.A. DE C.V.
BASF MEXICANA , S.A. DE C.V.
BEACHMOLD MEXICO S DE RL DE CV
BLACK & DECKER DE REYNOSA S. DE R. L. DE C.V.
CAJAPLAX, S.A DE C.V.
CPM DE REYNOSA,S.A. DE C.V.
CRISOSA, S.A. DE C.V.
DECOPLAS, S.A. DE C.V.
DELTAPLAST MEXICO S.A. DE C.V.
DUPONT MEXICO, S.A. DE C.V.
ENVASES INNOVATIVOS DE MEXICO SA DE CV.
ENVASES INNOVATIVOS PENINSULARES, S.A. DE C.V.
ENVASES UNIVERSALES DE MEXICO, S.A. DE C.V.
FABRICA DE ENVASES VALDO SA DE CV
FU YU MEXICO SA DE CV
FURNITURE MANUFACTURING INTERNATIONAL
GAMBRO RENAL PRODUCTS, S.A. DE C.V.
GE COMMERCIAL MATERIALS, S DE RL DE CV
GE POLYMERLAND SA DE CV
GRAHAM PACKAGING PET TECHNOLOGIES DE MEXICO, S.A. DE C.V.
GUIDE LIGHTING TECHNOLOGIES OF MEXICO S DE RL DE CV
IGA WOLLIN DE MEXICO SA DE CV

MSA SIGNODE, S.A. DE C.V.
INDUSTRIAS KI DE MEXICO,S.DE R.L. DE C.V.
INDUSTRIAS POLIFIL SA DE CV
INDUSTRIAS VORIDIAN, S. A. DE C. V.
KIMEX, S.A. DE C.V.
M&G POLIMEROS MEXICO SA DE CV
MANANTIALES PEÑAFIEL, S.A. DE C.V.
MANUCHAR INTERNACIONAL SA DE CV
MEDIVAC, S.A. DE C.V.
MEGA EMPACK, S.A. DE C.V.
MEX-STAR ENSAMBLES, S.A. DE C.V.
MOISON PLASTICAS, S.A. DE C.V.
NEOPACK MEXICO,S.A. DE C.V.
NESTLE MEXICO, S.A. DE C.V.
OPERACIONES DE CLASE MUNDIAL S.A. DE C.V.
OXYDE QUIMICA, S.A. DE C.V.
PLASTICA PENINSULAR, S.A.
PLASTICOS INDUSTRIALES DE MONTERREY, S.A. DE C.V.
PLASTICOS Y TECNOLOGIA, S.A. DE C.V
PMI TRADING LIMITED
POLIETILENO PUBLICITARIO S.A.
POLIMEROS NACIONALES S.A. DE C.V.
POLIOLES, S.A. DE C.V.
POLIVIN, S.A. DE C.V.
POLYKRON, S.A. DE C.V.
PROCESOS PLASTICOS S. DE R.L. DE C.V
PROMAPLAST RESINAS SA DE CV
PROVEEDORA DE MATERIALES PLASTICOS S.A. DE C.V.
RAGASA INDUSTRIAS S.A. DE C.V.
RAPID PLASTICS DE MEXICO, S DE R.L. DE C.V.
SERCOM INTERNACIONAL S.A. DE C.V.
TAPAS ENRIC, S.A. DE C.V.
TEIJIN-AKRA,S.A. DE C.V.
TOKYO ELECTRICA DE MEXICO SA DE CV
UFE INCORPORATED
VINMAR PLASTICHEM S.DE R.L. DE C.V.
ZAPATA ENVASES S.A. DE C.V.





CONVERSION TABLE

Given Unit	Multiplier	Converted Unit	Given Unit	Multiplier	Converted Unit
LENGTH			LENGTH		
in	inches	25.4 millimeters	mm	millimeters	0.039 inches
ft	feet	0.305 meters	m	meters	3.28 feet
yd	yards	0.914 meters	m	meters	1.09 yards
mi	miles	1.61 kilometers	km	kilometers	0.621 miles
AREA			AREA		
in ²	sq. inches	645.2 sq. millimeters	mm ²	millimeters	0.0016 sq. inches
ft ²	sq. feet	0.093 sq. meters	m ²	sq. meters	10.764 sq. feet
yd ²	sq. yard	0.836 sq. meters	m ²	sq. meters	1.195 sq. yards
ac	acres	0.405 hectares	ha	hectares	2.47 acres
mi ²	sq. miles	2.59 sq. kilometers	km ²	sq. kilometers	0.386 sq. miles
VOLUME			VOLUME		
fl oz	fluid ounces	29.57 milliliters	mL	milliliters	0.034 fluid ounces
gal	gallons	3.785 liters	L	liters	0.264 gallons
ft ³	cubic feet	0.028 cubic meters	m ³	cubic meters	35.314 cubic feet
yd ³	cubic yards	0.765 cubic meters	m ³	cubic meters	1.307 cubic yards
MASS			MASS		
oz	ounces	28.35 grams	g	grams	0.035 ounces
lb	pounds	0.454 kilograms	kg	kilograms	2.202 pounds
T	short tons (2000 lb)	0.907 megagrams (or "metric ton")	Mg (or "t")	Mg (or "t") megagrams (or "metric ton")	1.103 short tons (2000 lb)
TEMPERATURE			TEMPERATURE		
°F	Fahrenheit	(F-32) x 5 / 9	°C	Celsius	1.8C + 32 Fahrenheit
or	(F-32) / 1.8	Celsius	°C		
ILLUMINATION			ILLUMINATION		
fc	foot-candles	10.76 lux	lx	lux	0.0929 foot-candles
fl	foot-Lamberts	3.426 candela/m ²	cd/m ²	candela/m ²	0.2919 foot-Lamberts
FORCE and PRESSURE or STRESS			FORCE and PRESSURE or STRESS		
lbf	poundforce	4.45 newtons	N	newtons	0.225 poundforce
lbf/in ²	poundforce/sq. in.	6.89 kilopascals	kPa	kilopascals	0.145 poundforce/sq. in.

Source: <http://www.sciencemadesimple.com>

CORPORATE GLOSSARY

- S.A. – Sociedad Anónima – Corporation
- S.A. de C.V. – Sociedad Anónima de Capital Variable – Variable Capital Corporation
- S.A.B. – Sociedad Anónima Bursátil – Limited Liability Corporation, Publicly Traded
- S.A.P.I. – Sociedad Anónima Promotora de Inversión – LLC that promotes private equity
- S.A.P.I.B. – Sociedad Anónima Promotora de Inversión Bursátil or – Publicly traded S.A.P.I.
- S. de R.L. – Sociedad de Responsabilidad Limitada – Limited Liability Partnership
- S. de R.L. de C.V. – Sociedad de Responsabilidad Limitada de Capital Variable – Variable Capital LLP
- S. en N.C. – Sociedades de Nombre Colectivo – General Partnership
- S. en N.C. de C.V. – Sociedad de Nombre Colectivo de Capital Variable – Variable Capital General Partnership
- S. en C.S. – Sociedad en Comandita Simple – Limited Partnership
- S. en C. por A. – Sociedad en Comandita por Acciones – Limited Partnership with Shares

A maximum amount of capital stock for an S.A. is fixed and specified in its charter and bylaws and any subsequent increase or decrease to such fixed capital requires amending the referred incorporation documents. Conversely, the charter and bylaws of a S.A. de C.V. sets the minimum fixed portion of its capital stock and the variable portion of such capital may remain open. In this scenario, the variable portion of its capital stock may be unlimited and may be increased or decreased without amending the incorporation documents as in the case of the S.A.

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